

# Cooperative Federal

# Business Opportunity IMPACT REPORT



We need to invest in our communities and leave a legacy for our children. Coop Fed has been thoroughly imperative to the process of

– Jery Augustin, Syracuse business owner

Pictured above

helping my business grow.

The Business Opportunity Fund is supported, in part, by Onondaga County / Alliance for Economic Inclusion, Empire State Development, and City of Syracuse / CDBG.

#### Access to capital where it counts

Cooperative Federal launched the *Business Opportunity* Fund in August 2018 to connect promising small businesses with flexible, affordable capital. With an emphasis on black, Indigenous, and people of color entrepreneurs, low-income households, and businesses in Central NY's most marginalized communities, we work to break the cycles of disinvestment, poverty and injustice.

#### Year 1 + Year 2 Results



#### \$1.77 million deployed

38 loans totaling over \$1.77 million helped to create 6 new businesses, expand 20 existing businesses, and support 59 local jobs.



### 50% invested in minority-owned businesses

Over \$890,000 in Business Opportunity loans went to BIPOC entrepreneurs.



## 67% combating concentrated poverty

Loans to businesses in high-poverty census tracts (>20% poverty rate) totaled \$1.18 million. Loans to entrepreneurs in lowincome households totaled over \$650,000.



